

Contents

Page 3-4

Economic and market review

Page 4-7

Market summary

Page 8-12

Product information and performance

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Market review

Economic and market review

The bond bearish correction gained momentum

The fourth quarter of 2016 had its fair share of exciting and significant events. From a bond market perspective, the most significant development is arguably the sharp rise in US Treasury bond yields, which in turn exerted some upward pressure on many other bond markets, both developed and emerging. The bearish correction in global bond markets, specifically the US Treasury market, picked up pace following the Trump victory which caught so many by surprise. Bond bears focused on the president-elect's campaign promises of significant unfunded government spending, which if it actually materialises, could boost final demand, inflation and of course state borrowing. These investor expectations, as well as strong economic data and the Federal Reserve's well telegraphed rate increase of 25 basis points at its last meeting of 2016, combined to trigger large scale bond selling. As a result, the US 10-year Treasury yield spiked from 1.59% to end the quarter at 2.44%, leading to significant capital losses across the yield curve.

Poor quarter for both nominal bonds as foreign investors turned their backs As could be expected, the above had a negative impact on the local bond market. During the fourth quarter, the yield of the benchmark R186 (maturity 2026) touched a weakest level of 9.16% in mid-November before closing the quarter 25 basis points lower at 8.91%. Over this same period, foreign investors reduced their RSA local currency debt holding by a sizeable R32 billion. Although still a mere drop in the ocean relative to the estimated total foreign holding just short of R0.6 trillion, it nonetheless contributed to significant market weakness as the secondary market experienced difficulty clearing the surplus stock. As a result, the JSE All Bond Index (ALBI) eked out a modest return of 0.35% for the quarter. It still managed a very respectable 15.5% total return for the calendar year, a far cry from the -3.9% ALBI return the previous calendar year.

Inflation-linked bond returns disappoint The combination of a more benign inflation outlook, low real yields and very wide inflation break-even levels contributed to a further rise in inflation-linked bond yields. The real yield offered by the benchmark R197 (maturity 2023) rose significantly; from 1.85% to a peak of 2.18% before closing the quarter slightly lower at 2.13%. With the whole real yield curve lifting to higher levels, the official inflation-linked bond index returned a disappointing -0.98% for the quarter. As a result, the total return for the 2016 calendar year was dragged down to 6.1%. Cash rendered a return of 1.5% for the quarter and 6.6% for the calendar year.

Local data releases leave authorities with little room for error Regarding local data releases, the broader trends remains unchanged; very weak underlying economic activity, while the more recent deceleration in the rate of inflation had turned into a widely expected temporary acceleration. Some stabilisation in the external trade deficit is still ongoing, although we still maintain that the somewhat smaller current account deficit remains too wide for comfort. This also partly explains the decision by the South African Reserve Bank to maintain a neutral bias at the last few monetary policy committee meetings. Although the Minister of Finance, with the October interim budget delivery, failed to avoid marginal fiscal slippage relative to the fiscal targets set in February, it should be seen against a very challenging external environment, particularly persistent low economic growth. Nonetheless, the risk of fiscal slippage remains a major concern, irrespective of the reasons.

Another foreign currency ratings reprieve, but the outlook remains negative Moody's rating agency made no changes to its South African sovereign ratings, remaining the most bullish of the three agencies as Fitch changed its previous stable outlook to negative, implying a higher risk of a sub-investment sovereign rating. S&P Global Ratings reduced the local currency rating one notch, while retaining the overall negative outlook. With South Africa now on negative watch with all three major rating agencies, pressure remains to deliver on more comprehensive structural reforms instead of the recent "piecemeal" flurry of announcements. On a relative basis, the pricing in the Credit Default Swap market (where investors can hedge themselves against the risk of default), suggests that the market is still priced for a downgrade to sub-investment for the country. We remain in agreement with the market on the prospects of a future sovereign credit rating downgrade, based mostly on our inability to sufficiently address the structural impediments to growth.

Market summary

Key macroeconomic themes

Economic growth

A mild, uneven global economic recovery remains our base case, with a relatively strong US economy leading the way. The Trump presidential victory (together with a House and Senate Republican majority) boosted speculation that higher US fiscal spending will benefit the US growth trajectory. In contrast, euro zone growth remains challenged while prospects for Japan look particularly poor. We believe that the global recovery will be structurally lower than in previous cycles, mainly due to lower productivity growth, ongoing broad-based balance sheet repair (deleveraging) and shifting demographics (older populations tend to save more and spend less). BREXIT is another factor that is driving uncertainty about the prospects for a sustainably strong global recovery.

Most emerging market economies are caught between a mixed outlook for the developed world, the implication of structurally lower Chinese economic growth on commodity demand and the US Federal Reserve's well telegraphed intent to normalise monetary policy. Therefore, commodity producers with large external imbalances, such as SA, remain vulnerable.

Locally, the biggest impediment to higher local growth remains of a more structural nature. The second quarter's higher GDP growth rate was unsustainable and this is supported by disappointing manufacturing, mining and retail data releases during the third and fourth quarters. Encouragingly, overdue engagement between government and business raises the prospect of unlocking some domestic growth potential – but prompt and practical follow through is still necessary for it to be impactful. Unfortunately, the jury is still out on actual delivery, which if it happens, can only be expected to produce results in the long run.

Key macroeconomic themes continued

Inflation

The United States aside, global inflation trends are likely to remain subdued in our view. Final demand is simply not strong enough. If any, we believe that central banks in the developed world should revisit the general dogmatic pursuit of a 2% inflation target and the appropriate level of so-called price stability. What the global economy now requires is more fiscal spending and less reliance on increasingly inefficient monetary policy stimulus.

Locally, a milder than previously envisioned food inflation forecast, fairly stable crude oil prices and recent rand appreciation have forced down our annual average inflation forecast to 5.4% in 2017 and 5.5% in 2018. We temper excitement about the expected lower future inflation path simply because a level of around 5% is still too far above the bottom end of the inflation target range and actual inflation in many parts of the globe. Banking on continued currency depreciation to maintain global competiveness is unsustainable in the long run. The central bank has no option but to prioritise and target price stability at a lower level.

Balance of payments

The combination of years of rand weakness and an improved terms of trade position is finally lending relief to the fragile balance of payment situation. As a result, we expect a narrowing in the current account deficit from an annual average of 4.4% in 2015 to 3.7% in both 2016 and 2017. However, even at these lower levels, SA is still saddled with a relatively weak external trade position (both in nominal and relative terms), which in turn will remain a drag on the currency. The unfavourable and growing income account deficit (primarily comprised of net dividend and interest payments to foreigners), has become a significant drag on a sustained and meaningful balance of payments recovery. One of the dark sides of the foreign rush into local currency debt is exactly this; unless of course coupons are re-invested, of which we have no certainty.

Monetary policy

Having finally started the long-awaited and well-telegraphed monetary policy normalisation process, we agree with the Federal Reserve's intent to follow a slow and gradual process. With an unemployment rate below 5%, slowly-rising wages and the more stable core inflation rate hovering above 2%, we feel strongly that the Federal Reserve should continue with its interest rate normalisation process, but for obvious reasons at an appropriate pace.

The current trend of global monetary policy divergence is expected to continue over the next year or so. With more policy tightening in the US on the cards, the European Central Bank and Bank of Japan will retain their quantitative easing and negative interest rate policy programmes, with some tweaks. At the same time, some of the smaller advanced and commodity-driven economies may be forced to ease policy, mainly due to below-trend economic growth and a modest inflation backdrop. On the positive side, monetary policy divergence will act to soften the impact of higher US rates on global growth.

In the case of SA, we feel comfortable with the prospects of the South Africa Reserve Bank (SARB) being at the peak of the interest rate tightening cycle. A cautious approach is supported by the weak economic growth backdrop, low levels of credit extension growth and limited evidence of demand-led inflation. However, considering the size of the balance of payments deficit and the stickiness of inflation (in the upper end of the target range), we deem a neutral policy stance (thus no cuts) as the most appropriate course for monetary policy for now.

Key macroeconomic themes continued

Fiscal policy

The Minister of Finance followed the realistic and balanced national budget delivered in February with a reasonable Medium Term Budget Policy Statement, considering very challenging circumstances. However, we cannot ignore the marginal slippage relative to the February commitment on the planned consolidation path, which has indeed confirmed our fears of elevated execution risk in the outer years of the Medium Term Expenditure Framework. While bearing cognisance of a raft of new policies aimed at improving the governance of state-owned enterprises (SOEs), the financial state of some SOEs and the implications for a finely balanced fiscal position, remain of significant concern. Our concern about the implication of this on the already high level of contingent liabilities at a national level remains elevated.

At a macro level, discussions around structural economic reform seem to have yielded some fruit, with a suggested minimum wage of R3 500. However, a number of policy initiatives are still unresolved and more needs to be done than the piecemeal announcements made thus far. This includes important changes to mining legislation as well as agreement on secret strike-balloting. The risk we run from a credit ratings perspective is that the lack of promised structural reforms start weighing more than the strengths offered by monetary and fiscal policy credibility.

Investment view and strategy

With the exception of the US, the global growth recovery remains fragile and patchy, which sets the scene for a modest future inflation profile as well as a continuation of monetary policy divergence. It also implies a steady and shallow tightening cycle for the few economies that are in a position to normalise monetary policy, especially the US. This should help cap global bond yields, especially following the past quarter's bearish correction. On the negative side, the continued uncertainty about the global, and particularly the Chinese, growth outlook remains a risk – especially for emerging market commodity producers with weak external positions in both absolute and relative terms, like South Africa. We also expect global risk appetite to remain volatile and do not regard market rallies boosted by expectations of more policy easing to be sustainable. If any, we are starting to fear that the unintended consequences of unprecedented monetary policy measures among the major developed market central banks should not be ignored. Monetary policy has lost its effectiveness on final demand and has instead caused major asset price distortions, mainly across developed bond markets. This requires a change in the global policy mix. The impact of fiscal spending on final demand tends to be more effective, hence the eagerness by market participants to start pricing the impact of the Trump campaign promises of significant unfunded fiscal spending.

Locally, we still expect a bout of upward pressure on inflation over the next three to four months, but are more focused on the downward trend expected for next year. While the South African Reserve Bank has now adopted a neutral bias, it is unlikely that they would consider interest rate cuts soon. The external imbalance is simply too big to allow for a lower real repo rate, while unpredictable currency swings continue to pose a risk to the more benign inflation outlook. Although the Minister of Finance is clearly determined to rectify the damage to fiscal policy credibility and, by implication, to avoid a sovereign credit downgrade to non-investment grade status, the jury is still out on actual delivery of planned fiscal consolidation. Therefore, the risk of a credit rating downgrade over the next 12 months still hovers. In the short term, local political uncertainty remains a nagging risk. This is particularly worrying considering how much risk has been priced out of the market over the past year, mostly as a result of the global reach for yield which has managed to whitewash the economic and policy sins of South Africa.

December 2016 6

Investment view and strategy continued

Considering the above, we will continue to approach the market with caution. The emphasis therefore remains on capital preservation. This is expressed by the large underweight modified duration and 12+year nominal bond positions. We have reduced our inflation-linked bond holding over the past quarter in response to the more benign twelve month inflation outlook and have instead opted to create an overweight position in short- and medium-dated nominal bonds. The biggest risk to our cautious stance is sustained net foreign inflows into the local nominal bond market.

Our broad interest rate investment strategy for a core bond fund benchmarked against the ALBI is as follows:

- Modified duration Underweight (50% of maximum allowable range)
- Cash Small overweight
- Nominal bonds (1-12 years) Overweight
- Nominal bonds (12+ year) Underweight
- Inflation-linked bonds Zero holding

Key ec	onomi d	\ \ \	ators a	nd fore	ecasts	
	2013	2014	2015	2016	2017	2018
Global GDP						
USA	1.9%	2.4%	2.4%	1.5%	2.0%	2.0%
Euro area	-0.4%	0.9%	1.5%	1.6%	1.5%	1.5%
Japan	1.6%	-0.1%	0.5%	0.7%	1.1%	1.3%
China	7.7%	7.4%	6.9%	6.7%	6.4%	6.2%
SA GDP	2.2%	1.5%	1.3%	0.5%	1.3%	1.5%
SA Headline CPI	5.8%	6.1%	4.6%	6.3%	5.4%	5.5%
SA Current Account (% of GDP)	-5.8%	-5.4%	-4.4%	-3.7%	-3.7%	-4.0%

Source: Old Mutual Investment Group

Produced by



Wikus Furstenberg
Portfolio Manager &
Head: Interest Rate Process

Product information and performance

Product	Benchmark	Description	Portfolio manager	Inception date	Investment returns	1 Year	3 Years*	5 Years*	7 Years*	10 Years*	Since inception*
MONEY N	JARKET										
Call Money Market	Average Call rate of four largest SA banks	Aims to provide maximum return on overnight cash investments.	Nazley Bardien	January 2000	Product Benchmark Outperformance	7.11% 6.78% 0.33%	6.19% 5.78% 0.41%	5.73% 5.29% 0.44%	5.79% 5.31% 0.48%	7.05% 6.57% 0.48%	7.08% 6.60% 0.48%
Core Money Market	STeFI 3-month Index	Targets high cash returns through a carefully balanced and actively managed mix of short-term interest-bearing investments. The weighted average duration for the Composite may not exceed 120 days.	Michael van Rensburg	July 2004	Product Benchmark Outperformance	8.23% 7.05% 1.18%	7.12% 6.26% 0.86%	6.58% 5.83% 0.75%	6.61% 5.88% 0.73%	7.86% 7.08% 0.78%	7.84% 7.13% 0.71%
180 day Enhanced Money Market	STeFI Composite Index	Targets high cash returns through a carefully balanced and actively managed mix of short- and medium-term interest-bearing investments with maturities ranging from 180 days to 2 years.	Michael van Rensburg	July 2004	Product Benchmark Outperformance	8.60% 7.39% 1.21%	7.36% 6.59% 0.77%	6.80% 6.10% 0.70%	6.84% 6.08% 0.76%	8.05% 7.21% 0.84%	8.06% 7.24% 0.82%
STEFI PL	US										
Yield Enhanced A STeFI+ Short Term	STEFI Composite Index	Targets high cash returns through active interest rate risk management and yield enhancement. The Composite's weighted average rated credit quality must be a minimum of A Weighted average term to maturity less than 365 days.	Daphne Botha	October 2002	Product Benchmark Outperformance	8.87% 7.39% 1.48%	7.84% 6.59% 1.25%	7.72% 6.10% 1.62%	7.67% 6.16% 1.51%	8.69% 7.31% 1.38%	8.97% 7.80% 1.17%
Yield Enhanced A STeFI+	STEFI Composite Index	Targets high cash returns through active interest rate risk management and yield enhancement. The Composite's weighted average rated credit quality must be a minimum of A based on official ratings. Weighted average term to maturity less than five years.	Daphne Botha	January 2010	Product Benchmark Outperformance	10.17% 7.39% 2.78%	8.80% 6.59% 2.21%	8.51% 6.10% 2.41%	8.54% 6.16% 2.38%		8.54% 6.16% 2.38%
Yield Enhanced BBB STeFI+	STeFI Composite Index	Targets high cash returns through active interest rate risk management and yield enhancement. The Composite's weighted average rated credit quality must be a minimum of BBB.	Daphne Botha	February 2010	Product Benchmark Outperformance	12.03% 7.39% 4.64%	10.87% 6.59% 4.28%	10.37% 6.10% 4.27%			10.15% 6.14% 4.01%

Product	Benchmark	Description	Portfolio manager	Inception date	Investment returns	1 Year	3 Years*	5 Years*	7 Years*	10 Years*	Since inception*
STEFI PL	US CONT.										
Yield Enhanced BB STeFI+	STeFI Composite Index	Targets high cash returns through active interest rate risk management and yield enhancement. The Composite's weighted average rated credit quality must be a minimum of BB.	Daphne Botha	January 2012	Product Benchmark Outperformance	12.01% 7.39% 4.62%	13.29% 6.59% 6.70%	12.39% 6.10% 6.29%			12.39% 6.10% 6.29%
Yield Enhanced Geared BB STeFI+	STEFI Composite Index	Targets high cash returns through active interest rate risk management and yield enhancement, as well as equity risk. The Composite's weighted average rated credit quality must be a minimum of BB	Daphne Botha	January 2008	Product Benchmark Outperformance	12.17% 7.39% 4.78%	12.95% 6.59% 6.36%	11.93% 6.10% 5.83%	12.00% 6.16% 5.84%		12.11% 7.09% 5.02%
Power Debt***	STEFI Composite Index	Targets high cash returns through active interest rate risk management and yield enhancement. The Composite's weighted average rated credit quality must be a minimum of BBB. Investments in this product are limited to listed and unlisted assets in the power sector and supporting industries.	Paul Semple	May 2014	Product Benchmark Outperformance	11.99% 7.39% 4.60%	11.76% 6.59% 5.17%				10.39% 6.21% 4.18%
INCOME											
Core Income	50% STeFI Call Deposit Index; 50% 3-7 Years All Bond Index	Aims to deliver excess return by investing in money market and bond assets with a focus on yield enhancement while limiting interest rate risk to a maximum average duration of two years.	Wikus Furstenberg	November 2002	Product Benchmark Outperformance	10.44% 10.39% 0.05%	7.11% 6.98% 0.13%	6.74% 6.19% 0.55%	7.07% 6.51% 0.56%	8.08% 7.38% 0.70%	8.55% 7.93% 0.62%
Flexible Income	110% SteFI Call Index	Aims to deliver excess return by investing in money market, bonds, preference shares and listed property and taking advantage of yield enhancement and capital growth opportunities. The composite is not limited by duration constraints.	Wikus Furstenberg	July 2006	Product Benchmark Outperformance	10.08% 7.55% 2.53%	7.02% 6.64% 0.38%	7.44% 6.16% 1.28%	7.90% 6.45% 1.45%	8.79% 7.27% 1.52%	8.90% 7.29% 1.61%
Yield Enhanced Income	20% All Bond Index; 80% STeFI Composite Index	Aims to deliver excess returns through a combination of active interest rate risk management and yield enhancement by investing in listed and unlisted assets. Interest rate risk is constrained.	Wikus Furstenberg	May 2012	Product Benchmark Outperformance	10.76% 9.01% 1.75%	8.52% 6.71% 1.81%				8.51% 6.35% 2.16%

December 2016 9

Product	Benchmark	Description	Portfolio manager	Inception date	Investment returns	1 Year	3 Years*	5 Years*	7 Years*	10 Years*	Since inception*
INTERES	T RATE AS	SET ALLOCATION									
Interest Rate Asset Allocation	ALBI (62.5%); JSE ILB IGOV Index (30%); STe- FI Call Deposit Index (7.5%)	Aims to deliver excess return mainly through a combination of aggressive asset allocation within the various interest-bearing asset classes.	Wikus Furstenberg	July 2010	Product Benchmark Outperformance	11.91% 11.98% -0.07%	7.59% 6.93% 0.66%	8.73% 7.49% 1.24%			9.46% 8.44% 1.02%
INFLATIO	ON-LINKE	D BONDS									
Passive ILB Index	Barclays Capital/ Absa SAGILB	Aims to match the returns of the benchmark through passive interest rate and yield curve management.	Nazley Bardien	September 2005	Product Benchmark Outperformance	6.07% 6.27% -0.20%	6.87% 6.99% -0.12%	7.94% 8.06% -0.12%	9.06% 9.17% -0.11%	9.35% 9.45% -0.10%	9.60% 9.70% -0.10%
Core ILB	JSE ILB IGOV Index	Aims to deliver excess return through active interest rate risk management and limited yield enhancement.	Wikus Furstenberg	November 2005	Product Benchmark Outperformance	6.18% 6.12% 0.06%	6.77% 6.92% -0.15%	8.20% 8.01% 0.19%	9.49% 9.14% 0.35%	9.70% 9.43% 0.27%	9.76% 9.50% 0.26%
Yield Enhanced Inflation-linked	RSA Inflation Linked Government Bond R202 Total Return Index	Targets high cash returns through a combination of active, real and nominal interest rate risk management and yield enhancement by investing in listed and unlisted assets.	Mei-Chi Liou	June 2011	Product Benchmark Outperformance	8.08% 6.30% 1.78%	9.48% 7.19% 2.29%	10.67% 8.38% 2.29%			11.19% 9.16% 2.03%
Power Inflation- linked***	RSA Inflation Linked Government Bond 12038 Total Return Index	Targets high cash returns through a combination of active, real and nominal interest rate risk management and yield enhancement by investing in listed and unlisted assets in the power sector and supporting industries.	Mei-Chi Liou	January 2014	Product Benchmark Outperformance	9.41% 6.41% 3.00%	11.94% 9.05% 2.89%				8.96% 6.58% 2.38%
Infrastructure & Development Inflation-linked	Barclays BESA SAGILB 15+	Targets high cash returns through a combination of active, real and nominal interest rate risk management and yield enhancement by investing in listed and unlisted socially responsible and developmental assets.	Mei-Chi Liou	Pending	Product Benchmark Outperformance	N/A					
NOMINA	L BONDS										
Passive All Bond	All Bond Index	Aims to match the returns of the benchmark through passive interest rate and yield curve management.	Nazley Bardien	June 2000	Product Benchmark Outperformance	15.46% 15.45% 0.01%	6.90% 6.90% 0.00%	7.36% 7.36% 0.00%	8.60% 8.62% -0.02%	7.99% 7.97% 0.02%	10.79% 10.77% 0.02%
Core Bond	All Bond Index	Aims to deliver excess return through a combination of interest-bearing asset allocation, active duration management and yield enhancement.	Daphne Botha/ Wikus Furstenberg	January 2000	Product Benchmark Outperformance	15.78% 15.45% 0.33%	7.20% 6.90% 0.30%	8.10% 7.36% 0.74%	9.42% 8.62% 0.80%	8.70% 7.97% 0.73%	11.25% 10.65% 0.60%

December 2016 10

Product	Benchmark	Description	Portfolio manager	Inception date	Investment returns	1 Year	3 Years*	5 Years*	7 Years*	10 Years*	Since inception*
NOMINA	L BONDS	cont.									
Long Duration Bond	All Bond Index 12+ Years	Aims to deliver excess return through active allocation between long-dated fixed rate and inflation-linked bonds, limited yield curve selection, duration management and yield enhancement.	Wikus Furstenberg	December 2006	Product Benchmark Outperformance	16.38% 17.43% -1.05%	6.85% 7.22% -0.37%	7.55% 7.78% -0.23%	8.70% 8.64% 0.06%	7.54% 7.13% 0.41%	7.65% 7.32% 0.33%
Yield Enhanced Bond	All Bond Index	Targets high cash returns through a combination of active interest rate risk management and yield enhancement by investing in listed and unlisted assets.	Jason Lightfoot	December 2001	Product Benchmark Outperformance	16.98% 15.45% 1.53%	9.39% 6.90% 2.49%	10.09% 7.36% 2.73%	11.42% 8.62% 2.80%	10.45% 7.97% 2.48%	11.17% 9.20% 1.97%
Infrastructure & Development Bond	All Bond Index	Targets high cash returns through a combination of active interest rate risk management and yield enhancement by investing in listed and unlisted socially responsible and developmental assets.	Jason Lightfoot	January 1995	Product Benchmark Outperformance	16.63% 15.45% 1.18%	9.31% 6.90% 2.41%	10.13% 7.36% 2.77%	11.52% 8.62% 2.90%	10.71% 7.97% 2.74%	12.65% 10.65% 2.00%
SOCIALL	Y RESPON	SIBLE INVESTMENT	ΓS								
Infrastructure & Development Bond	All Bond Index	Targets high cash returns through a combination of active interest rate risk management and yield enhancement by investing in listed and unlisted socially responsible and developmental assets.	Jason Lightfoot	January 1995	Product Benchmark Outperformance	16.63% 15.45% 1.18%	9.31% 6.90% 2.41%	10.13% 7.36% 2.77%	11.52% 8.62% 2.90%	10.71% 7.97% 2.74%	12.65% 10.65% 2.00%
Development Equity	Consumer Price Index (CPI) + 10%	Targeting high returns by investing in equity and related assets that are socially responsible or developmental.	James Howard	September 2006	Product Benchmark	5.89% 16.62% -10.73%	15.64% 15.74% -0.10%	14.00% 15.63% -1.63%	13.57% 15.40% -1.83%	17.75% 16.33% 1.42%	17.98% 16.24% 1.74%
Community Property	Consumer Price Index (CPI) + 4%	A portfolio specialising in the finance and development of retail shopping centres catering to the needs of under-serviced communities throughout South Africa.	Smital Rambhai	June 1996	Product Benchmark	24.31% 10.61% 13.70%	16.75% 9.73% 7.02%	14.31% 9.62% 4.69%	12.50% 9.39% 3.11%	13.21% 10.32% 2.89%	13.87% 9.88% 3.99%
Agri	Consumer Price Index (CPI) + 10%	A portfolio specialising in equity investments in agricultural land, agribusinesses and farming infrastructure.	Smital Rambhai (Product Manager)	March 2010	Product Benchmark	N/A					

Product	Benchmark	Description	Portfolio manager	Inception date	Investment returns	1 Year	3 Years*	5 Years*	7 Years*	10 Years*	Since inception*
SOCIALLY RESPONSIBLE INVESTMENTS cont.											
Development Balanced**	A composite weighting of the underlying funds' benchmarks.	A balanced portfolio providing investors with social impact from a targeted and development perspective and exposure to listed equities that track the JSE's SRI Index.	James Howard	November 2004	Product Benchmark Outperformance	10.31% 8.76% 1.55%	7.26% 4.97% 2.29%	10.91% 8.51% 2.40%	10.53% 8.77% 1.76%	10.08% 8.62% 1.46%	12.99% 11.88% 1.11%
Power Debt***	STeFI Composite Index	Targets high cash returns through active interest rate risk management and yield enhancement. The Composite's weighted average rated credit quality must be a minimum of BBB. Investments in this product are limited to listed and unlisted assets in the power sector and supporting industries.	Paul Semple	May 2014	Product Benchmark Outperformance	11.99% 7.39% 4.60%	11.76% 6.59% 5.17%				10.39% 6.21% 4.18%
Power Inflation- linked bond***	RSA Inflation Linked Government Bond 12038 Total Return Index	Targets high cash returns through a combination of active, real and nominal interest rate risk management and yield enhancement by investing in listed and unlisted assets in the power sector and supporting industries.	Mei-Chi Liou	January 2014	Product Benchmark Outperformance	9.41% 6.41% 3.00%	11.94% 9.05% 2.89%				8.96% 6.58% 2.38%
Infrastructure & Development Inflation-linked bond	Barclays BESA SAGILB 15+	Targets high cash returns through a combination of active, real and nominal interest rate risk management and yield enhancement by investing in listed and unlisted socially responsible and developmental assets.	Mei-Chi Liou	Pending	Product Benchmark Outperformance	N/A					

Currency: ZAR/Gross of fees

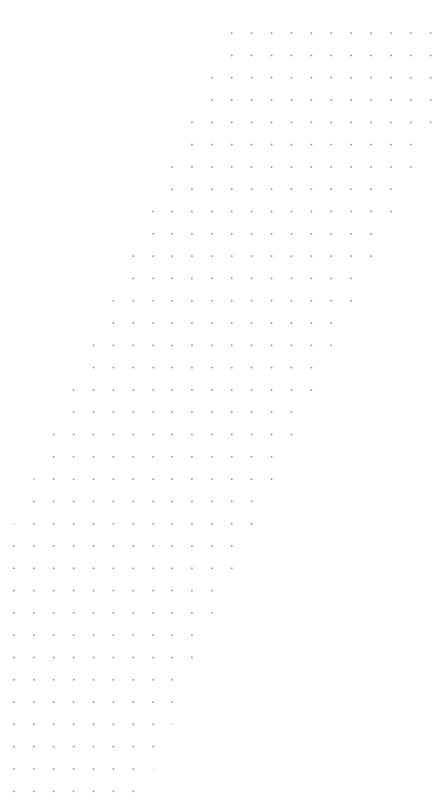
^{*}Annualised

^{**}Currently investors are Futuregrowth staff who may elect to invest through their retirement funds.

***Portfolio returns. Supplemental infomation.

FUTUREGROWTH

/ASSET MANAGEMENT



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